

# **Graduate Program in Financial Markets**

## **About Talent Skillsvarsity**

At Talent Skillsvarsity, we are dedicated to molding a new generation of professionals, not only armed with knowledge but possessing a keen understanding of industry demands. Our foundation serves as a guiding light for those pursuing a comprehensive education that seamlessly connects theoretical learning with practical application.

Talent Skillsvarsity is more than just an educational institution; it is an ecosystem meticulously crafted to spark your potential and shape your future.

Our mission is straightforward yet profound: to empower individuals like you to discover, nurture, and showcase your exceptional talents and skills.

#### **Our Mission: Industry-Relevant Skills**

We create tailored programs addressing evolving business needs. Our focus on real-world application sets us apart, ensuring our resources seamlessly integrate into the workforce. Through collaboration with businesses, we refine modules to align with current challenges, providing hands-on experiences and expertise in domains like Financial Markets, Data Science, Fintech, and Cybersecurity.

#### What Makes Us Unique:

- Tailored Learning:
  - Our flexible curriculum caters to individual strengths and passions.
- Leave Your Mark:

Showcase real-world projects and industry-recognized certifications.

- Master Your Craft:
  - Guided by industry experts, refine your skills to perfection.
- Real-World Integration:

Internships, insights, and partnerships offer invaluable experiences beyond textbooks.

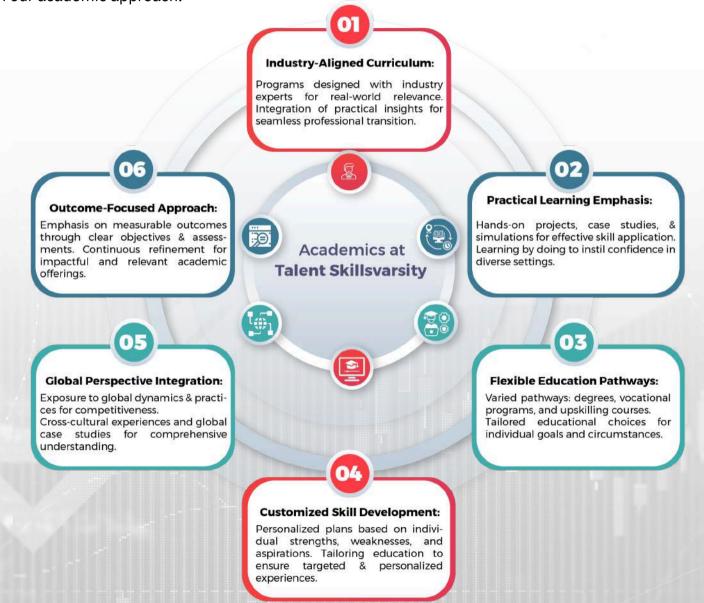
#### **The Talent Skillsvarsity Experience:**

Become a trailblazer, equipped with tools and support to turn passions into potent skills. Join the revolution at Talent Skillsvarsity, where education meets empowerment, and dreams become realities.

Ready to embark on this transformative journey? Visit our website to discover how Talent Skillsvarsity shapes futures.

## **Academics at Talent Skillsvarsity**

Academics at Talent Skillsvarsity stand out as a unique and transformative experience, driven by innovative methodologies and a commitment to preparing individuals for the dynamic demands of the modern world. Several key features distinguish our academic approach:



### **Global Connect**

Talent Skillsvarsity Education collaborates with international universities to provide students with a global perspective. We establish partnerships, bringing joint programs and diverse faculty to enrich the learning experience. Through global conferences and industry collaborations, we offer students opportunities to engage with thought leaders, industry experts, and global corporations. Our goal is to ensure students receive a world-class education, develop a global mindset, and build a network for success in the interconnected global landscape.

**Global Academic Partnerships:** Talent Skillsvarsity forms partnerships with global universities, offering students joint programs, exchanges, and collaborative research, enhancing academic diversity and enriching the learning environment through international faculty collaborations.

**Global Conferences and Seminars:** We engage with international universities to host and join global events, enabling students to interact with thought leaders and industry experts for cross-cultural dialogue and knowledge exchange.

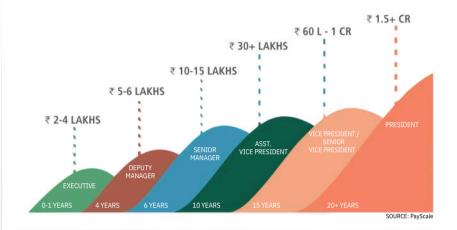
**Global Industry Partnerships:** Talent Skillsvarsity forges international industry partnerships, providing students with opportunities to engage with global corporations and gain insights into international business practices, preparing them for careers with a global perspective.



## **Industry** Landscape



#### CAREER TRAJECTORY



### JOB OPENINGS (2025-26)

WEALTH MANAGEMENT 43259

RETAIL BANKING

RELATIONSHIP MANAGEMENT 277974

SOURCE: NAUKRI COM

BFSI Sector will accelerate its Employment upto 40% by 2026.

Source: BFSI Sector Skill Council

Source: Willis Towers Watson

BFSI Sector is rated amongst the top five sectors with **fattest** pay hikes in india.

www.talentskillsvarsity.com

Commercial Banker

## Future ready in the world of AI driven business

The significance of AI in today's world is undeniable. As we witness a transformation driven by artificial intelligence, the acquisition of essential skills becomes not just a choice but a key factor in unlocking productivity for an AI-driven future. The potential of generative AI to generate between \$2.6 trillion and \$4.4 trillion in value across various industries, impacting crucial areas such as Sales, Marketing, Operations, Product Development, R&D, Software Engineering, Supply Chain, Risk Management, Legal, and Finance, further underscores its importance.

Talent Skillsvarsity recognizes the profound impact of AI and has incorporated it into its courses, aiming to equip students with the knowledge needed to confidently harness the immense potential of generative AI. By doing so, the courses contribute to unlocking a staggering \$4.4 trillion in global productivity gains.

- Master the AI Wave: Essential AI Literacy for Leaders. Discover key strategies to unlock AI's potential and guide your organization to success in the AI-powered era.
- Navigating AI in the Workplace: Learn to balance the benefits of Generative AI, such as improved efficiency, with potential drawbacks like job displacement. Explore strategies for leveraging AI for growth while ensuring a seamless workforce transition.
- Embrace the AI era: Discover the cultural shift required to thrive in an AI-first environment. Learn to foster collaboration between humans and AI, unlocking collective intelligence for your organization's true potential.
- AI as the Secret Weapon: Use AI as your secret weapon to boost agility, innovation, and productivity. Learn how to harness AI for faster processes, smarter decisionmaking, and a culture of continuous growth. Elevate your organization to the top with the power of AI.



## Why Choose Graduate Program in Financial Markets





**Become an Entrepreneur:** Develop the skills and vision to forge your own path as an entrepreneur within the dynamic financial landscape.



Assured Placement Assistance: Benefit from Talent Skillsvarsity's strong industry connections and placement assistance, putting your foot in the door of your dream job.



**Career Expansion:** Open doors to diverse and lucrative career opportunities in banking, finance, FinTech, and more, even by the time you graduate from college.



Day One Readiness: Graduate with the skills and knowledge needed to hit the ground running in your chosen financial career, making you instantly job-ready.



**Real-World Application:** Gain practical experience through a built-in internship, applying your theoretical knowledge to real-world scenarios.



**Financial Expertise:** Become a specialist in the vast world of banking, finance, financial markets, and cutting-edge FinTech technologies.

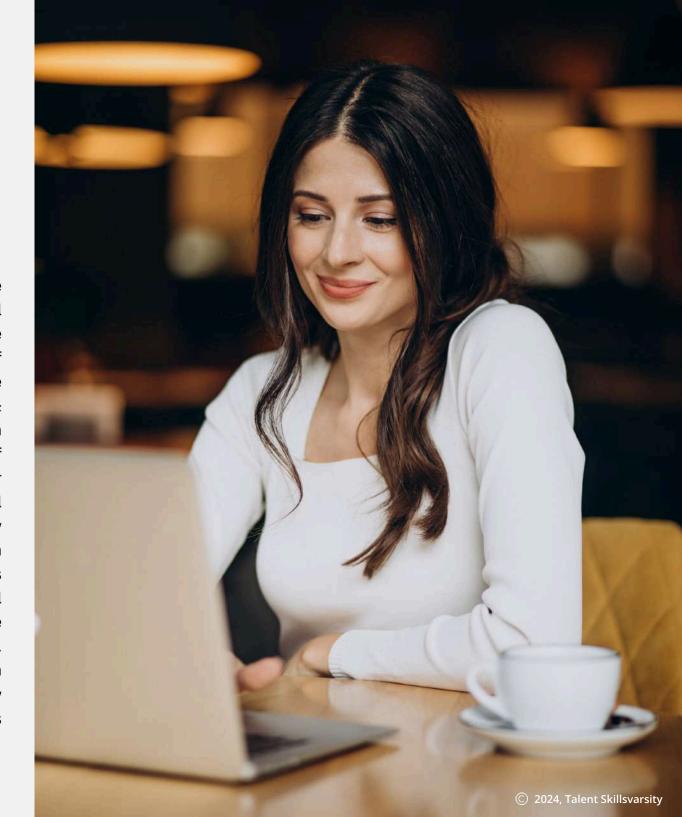


**Double the Impact:** Pursue your graduation simultaneously with this specialized program, making the most of your time and graduating job-ready.



# Graduate Program in Financial Markets Professional

Graduate Program in Financial Markets is a comprehensive course on Financial Markets & Banking course which will prepare participants for professional job roles across the Industry. The programme is intended to provide 'breadth of knowledge' to make it relevant to people keen to pursue careers in sales, middle office & back office business & operation areas. The course content places an even emphasis on introducing and explaining the key concepts of each subject area. In addition, the course integrates near real time case studies to develop candidates' practical knowledge and skill sets. The Industry is fast paced, highly regulated, innovation driven and consumer facing. As such only the best prepared, professionally qualified students who have hands on exposure with solid foundational knowledge will become the best and will make a difference to successfully carve a niche for them selves in this industry. The course is smartly designed to help you learn along with your graduation or fast tracked if you have already graduated. Modular, taught by market experts, this helps you be job ready, first hour and first day!





## Program Details

The 4 semesters of classroom sessions of Graduate Program in Financial Markets program will be followed by 1 semester of Industry Practice, a form of internship at leading organizations from the industry. This added advantage of Industry Practice makes it an even more viable option for anyone who wishes to build his/her career in this industry. The program ensures that participants master the skills they learn before they begin their professional careers.

#### Eligibility

- 12th standard & above
- Graduate students can apply for a fast-track format

#### Program Mode

This program comprises of

- Interactive lectures
- Case study discussions
- Hands on sessions

- Working on near real-time data
- 6 months of Industry Practice
- Prepatory Sessions for Regulatory Exams

#### Certification

- There will be a Certification examination at the end of each semester
- Industry Practice will be evaluated through mentor feedback and periodic review from the Institute
- Covers core concepts required to clear accepted regulatory exams

## Some of our faculty

Our faculty, a blend of industry veterans and academic experts, collaborate seamlessly to create a vibrant learning environment. In a Talent Skills Varsity classroom, you're not just entering a room; you're joining a community where each faculty member plays a vital role in shaping students' future success.



Nainesh Thakkar LinkedIn Profile



**Dr. Agnelo Menezes** Senior Faculty finkedIn Profile



Dr. Shariq Nisar Senior Faculty LinkedIn Profile



**Pramod Khandelwal** Senior Faculty LinkedIn Profile



**Bal Krishna Parab** Senior Faculty LinkedIn Profile







Jyoti Budhia LinkedIn Profile





## **Curriculum - Graduate Program in Financial Market**

#### **SEMESTER - I**

- Introduction to Financial Markets
- Technical Analysis
- Introduction to Derivatives
- Economics for Capital Markets
- Introduction to Mutual Funds
- Retail Banking Technology and Operations
- Fundamental Analysis & Financial Reporting
- Introduction to Fintech

#### **SEMESTER - III**

- Use Cases in AL/ML and blockchain
- · Commodities Market
- Corporate Finance
- Corporate Banking Operations
- Emerging Trends I
- Foreign Exchange Markets
- Investment Banking
- Merger & Acquisition
- Project Finance

#### **SEMESTER - II**

- Advance Derivative Strategies
- Business Data Analytics
- Equity Research
- Indian Banking Structure and Laws
- Introduction to Algorithmic Trading
- Ouantitative & Statistical Concepts with Spreadsheets

#### **SEMESTER - IV**

- Financial Planning
- Financial Risk Management
- Fixed Income Securities
- Introduction to Robo-Advisory
- Portfolio Management
- Professional Skills Development & Ethical & Professional Standards
- Taxation in Financial Markets
- Emerging trends-II

#### **Terms & Conditions:**

Talent Skillsvarsity reserves the right to modify the program, program details, schedule, course fees without prior intimation.

The course fees once paid are non-refundable and non-transferable.

## **Regulatory Certifications**

The Graduate Program in Financial Markets is a flagship program offered by Talent Skillsvarsity. The program helps students gain knowledge and skills within financial markets. The program is mapped to various regulatory certifications the students can acquire during the program.

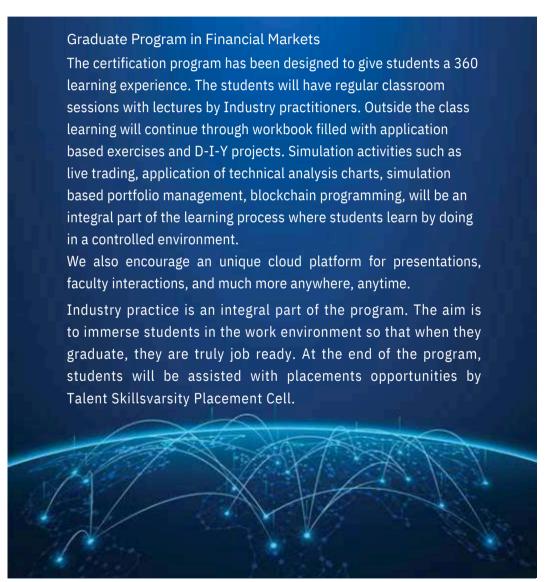
A separate online examinations will be required for regulatory certifications. Upon successfully meeting the criteria set by the respective issuing authorities, students will receive certificates. These certifications, when included on students' resumes, will improve employability in the Indian financial markets.

#### Following regulatory certifications which students should undertake during thing the program are\*:

| S.No. | NISM Series  | Module  |
|-------|--------------|---|
| 1     | Series-VII   | Securities Operations & Risk Management         |
| 2     | Series-V-A   | Mutual Fund Distributors                        |
| 3     | Series-XIII  | Common Derivatives                              |
| 4     | Series-VIII  | Equity Derivatives                              |
| 5     | Series-XVI   | Commodity Derivatives                           |
| 6     | Series-XV    | Research Analyst                                |
| 7     | Series-X-A   | Investment Advisor (Level 1)                    |
| 8     | Series-III-A | Securities Intermediaries Compliance (Non-Fund) |

<sup>\*</sup>Note - Exams fees as applicable needs to be paid by students in addition to the course fees and needs to be paid directly while registering for the regulatory exam.

## Program Methodology





#### In Class

Experts analyze current trends , use case studies from the industry to deliver informative & insightful session to build conceptual knowledge blocks



#### Socratic method learning:

Encourages asking, probing & actively participating in the learning process by debates & discussions. Also stimulates & builds critical thinking.



#### After Class

Learning outside the classroom helps apply the concepts learnt. More so, you master softer skills like teamwork, communication, & interpersonal skills.



#### Internship

Putting theory to practice.
Allows a real life experience & opportunity to learn hands on from mentors.

## **Job Prospects**

The comprehensive education and practical skills gained during programs make students highly sought-after by employers in financial markets, equity research, banking and finance industries. Here are some potential industry placement opportunities for these graduates:

















## **Top Companies in BFSI Sector**

















### **Application and Admission Process**

01

#### **Application**

- · Visit the official website of Talent Skillsvarsity.
- Complete the application form with accurate and relevant information.
- Ensure all required fields are filled correctly before submission.

**02** 

#### **Eligibility Verification Fees**

- Submit necessary documents as per the institute's requirements for eligibility verification.
- Pay the eligibility verification fees, if applicable, using the designated payment methods.

03

#### **Aptitude Test**

- Candidates meeting the eligibility criteria undergo a General Aptitude Test.
- The test assesses analytical, mathematical, and reasoning abilities.
- The aim is to gauge the overall aptitude of candidates for the
- Graduate Program in Financial Markets.

04

#### Interview Round

- Shortlisted candidates from the aptitude test participate in a personal or virtual interview.
- The interview evaluates communication skills, problem-solving abilities, and commitment to the program.

The interview is a crucial step in the selection process.

05

#### **Admission Confirmation**

- Successful candidates receive admission confirmation.
- Details regarding course fees payment will be communicated at this stage.

06

#### **Payment of Course Fees**

- Admitted candidates must pay the prescribed course fees within the stipulated time frame.
- Utilize the designated payment methods provided by the institute for fee payment.

07

#### **Admission Cancellation Procedure**

- To cancel admission, submit an application for cancellation along with the original fee receipt.
- The admission cancellation process completes within one month of submitting the application.
- Original documents submitted during the admission process will be returned to the candidate post-cancellation.

08

#### **Refund Policy**

- Application fees are non-refundable under any circumstances.
- Admission fees are refunded only if a student withdraws before the commencement of the course, with a deduction of 25% of the total fees.
- No fees will be refunded post-commencement of the course.
- Students failing in any semester or in graduation are not eligible for refunds.

#### Note to Candidates:

- The aptitude test and interview are crucial components of the selection process; candidates should prepare thoroughly.
- Showcase your skills and commitment during the interview to enhance your chances of admission.
- Review and understand the refund policy before confirming admission to ensure transparency in the process.



**SKILLS. EDUCATION. INNOVATION** 

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